

Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 10691 272339Z
ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 COME-00 XMB-02 OES-07 FEA-01
INT-05 CIAE-00 INR-07 NSAE-00 /040 W
-----104148 280005Z /73
R 272336Z JUN 77
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 3144
INFO AMCONSUL MONTERREY

LIMITED OFFICIAL USE MEXICO 10691

DEPARTMENT PASS EXIM FOR CRAFTON

E.O. 11652:N/A
TAGS: ENRG, EALR, BENC, MX
SUBJECT: STATUS OF PEMEX TENDERS FOR PIPE

REF: MEXICO 10287

1. PEMEX RECEIVED TENDER OFFERS FOR 48 INCH PIPE AT MEETING HELD JUNE 24. ONLY COMPANIES TO BID THE ENTIRE JOB WERE U.S. STEEL, JAPANESE CONSORTIUM OF 6 LARGE TRADING COMPANIES REPRESENTING FOUR STEEL MILLS, TUBACERO, AND ITALSIDER OF ITALY.
2. U.S. STEEL REPS FELT THEIR BID WAS VERY COMPETITIVE FOR DELIVERIES BETWEEN OCTOBER, 1977 AND MID 1978. LATER DELIVERIES WOULD BE LESS COMPETITIVE.
3. PRINCIPAL FOREIGN COMPETITION COMING FROM JAPANESE AND ITALIANS. FRENCH, GERMAN, AND CANADIAN BIDS WERE CONSIDERABLY HIGHER AND WERE FOR ONLY ABOUT 15 PERCENT EACH OF THE AMOUNT NEEDED.
4. TUBACERO, THE ONLY MEXICAN COMPANY THAT CAN ROLL

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MEXICO 10691 272339Z

48 IN., BID IN CONJUNCTION WITH A GERMAN FIRM. THE GERMANS WOULD BEGIN DELIVERY IN AUGUST, 1977, AND CONTINUE THROUGH APRIL, 1978. TUBACERO IS PLANNING FOR DELIVERY OF 30 KM/MONTH IN JANUARY, 1978, AND THIS WOULD RISE TO 90 KM. IN MARCH. TUBACERO'S PRICES ARE CONSIDERABLY HIGHER THAN U.S. STEEL OR JAPANESE BUT THEY WILL PROBABLY GET SOME OF THE ACTION. THEY ARE CHECKING WITH

POTENTIAL SUPPLY SOURCES IN THE U.S., JAPAN, AND EUROPE
FOR THE RIGHT GRADES OF STEEL. THOMPSON.

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROPOSALS (BID), PIPELINES
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MEXICO10691
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770229-0928
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770615/aaaaampk.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3d57da75-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 MEXICO 10287
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 28-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2022911
Secure: OPEN
Status: NATIVE
Subject: STATUS OF PEMEX TENDERS FOR PIPE
TAGS: ENRG, EALR, BENC, MX, PEMEX
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3d57da75-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009